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Adam Stott

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Adam Stott : The 10 Key Reasons Why Businesses Fail: Why Most Business Fail in the First 5 Years and My Fundamentals to Stop This from Happening to You before purchasing it in order to gage whether or not it would be worth my time, and all praised The 10 Key Reasons Why Businesses Fail: Why Most Business Fail in the First 5 Years and My Fundamentals to Stop This from Happening to You:

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know that he has achieved great success as a businessman, which made me want to really hear him out. Out of his 10 reasons why businesses fail, 3 or 4 of them are things entrepreneurs should already know while the rest may surprise you. Stott explains how lack of knowledge, bad time management and being careless with your clients can be the reason why you will not last as a business owner, in addition to other reasons. This book is well-written, but it's a bit non-traditional in the sense that it is told with a conversational tone. It was a great, different slant that I noticed and liked. I recommend this book! I sure learned some things. 0 of 0 people found the following review helpful. Finally something different! By Customer amazing content...real and works for any business! Not the same old self help get rich quick book!

Are you looking to start a business, or have you just started one? As we all know, most businesses fail within the first five years, so award-winning entrepreneur Adam Stott talks about the main reasons businesses fail and how to stop this from happening to you. Learning about business can be daunting, but Adam makes it easier than ever by giving you all the big ideas simply explained. Adam shares the secrets of his own business experiences to give you the tips to take your business to the next level. He gives you the best advice about everything from marketing to cash flow. This book covers everything you need to know to make your business a success.